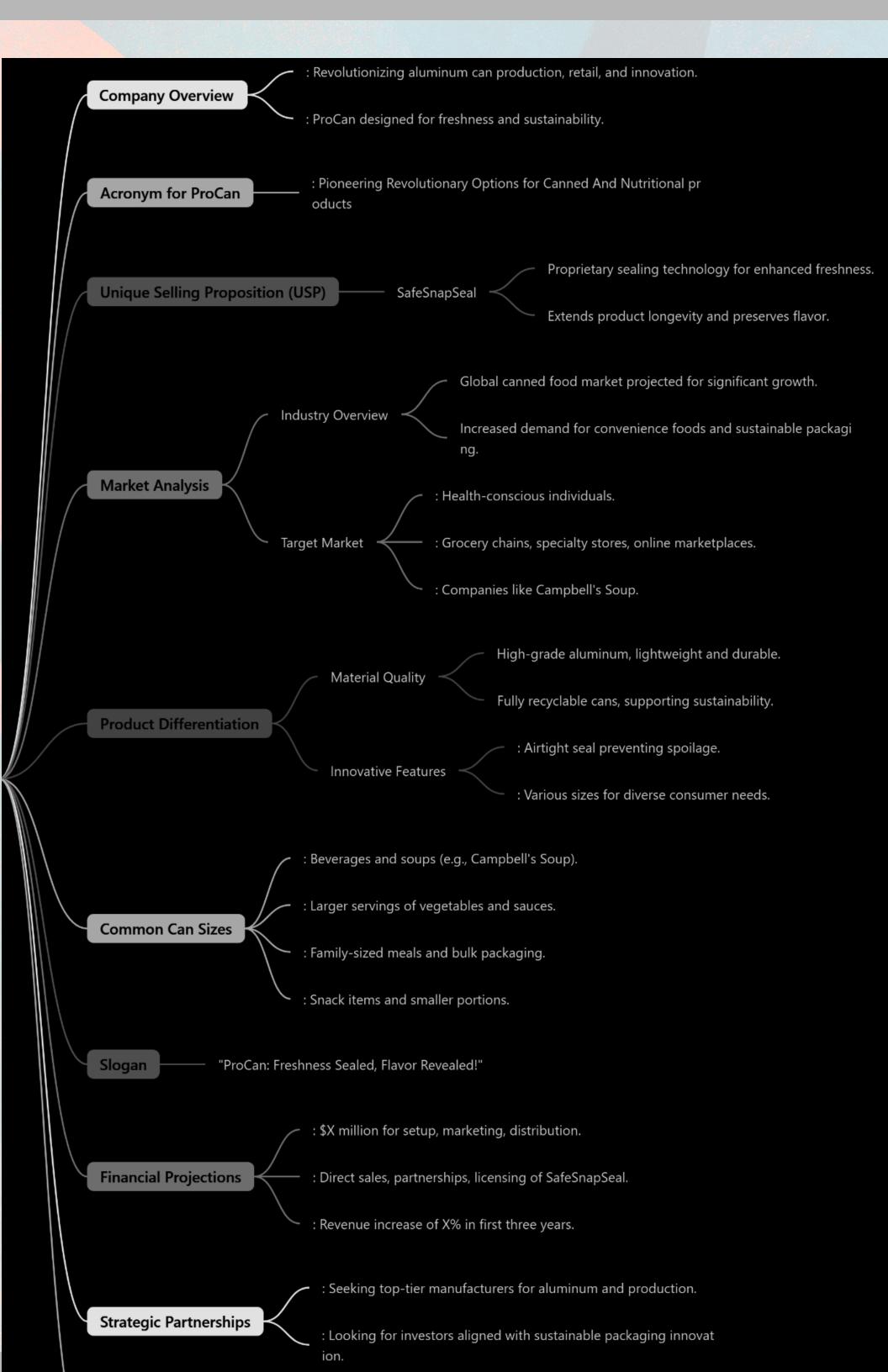
"ProCan: Freshness Sealed, Flavor Revealed!"

This isn't just a slogan—it's a promise. A fresh take on freshness, driven by science and sealed by purpose.

# Overview / Concept Canary Release / July 25'

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## ProCan Business Proposal & Portfolio

## Company Overview

ProCan stands at the forefront of a new era in aluminum packaging. Founded on principles of sustainability, innovation, and consumer well-being, we specialize in the production, retail, and forward-thinking development of aluminum cans tailored for food and beverage use. At ProCan, we believe freshness isn't just preserved—it's revealed. Our flagship line of products integrates cutting-edge sealing technologies with premium materials to redefine what canned goods can be.

As the global deman<mark>d for sustainable packaging inte</mark>nsifies, ProCan emerges as an industry trailblazer: meeting modern expectations with modern solutions. We're not just creating cans—we're reimagining how preservation and nutrition can coexist with design and eco-consciousness.

## Acronym Meaning: What is P.R.O.C.A.N.?

Pioneering Revolutionary Options for Canned And Nutritional products.

This bold acronym embodies our mission: to challenge outdated standards, elevate product quality, and serve nutritional needs with packaging that protects and performs.

#### Unique Selling Proposition

SafeSnapSeal™ Technology

The cornerstone of our innovation is SafeSnapSeal™, a proprietary sealing mechanism that ensures product longevity, flavor retention, and consumer safety.

- Triple-Layer Protection against contaminants and spoilage
- SnapFresh Indicator that confirms the seal has not been compromised
- Tamper-Proof Design to reinforce consumer confidence
- Extended Shelf Life, up to 20% longer than standard canned goods
- Nutrient Preservation: seals in essential vitamins and flavors better than traditional methods

This technology doesn't just secure freshness—it redefines it.

#### Market Analysis

## / Industry Overview

The global canned food and beverage market continues to accelerate, spurred by:

- Urbanization and on-the-go consumption habits
- Growing demand for convenient meal options
- Increased awareness of sustainable packaging
- Supply-chain optimization through long-lasting products

The aluminum packaging segment alone is expected to reach over **\$XX billion by 2030**, with sustainability as a driving force. ProCan aligns directly with this growth trajectory.

#### **Target Audience**

- Health-Conscious Consumers: Seeking preservative-free, nutrient-rich options
- Retailers: Including major chains, boutique grocers, and e-commerce platforms
- Food Manufacturers: Brands like Campbell's, Amy's Kitchen, and others needing reliable, advanced packaging solutions
- Eco-Minded Buyers: People and corporations invested in carbon reduction and recycling programs

#### Product Differentiation

## Material Quality

- High-grade aluminum: corrosion-resistant, lightweight, and durable
- Full recyclability: supports a circular economy and minimizes waste
- BPA-Free inner lining: safe for sensitive ingredients and health-conscious markets

#### Innovative Features

- SafeSnapSeal™: airtight integrity and freshness protection
- Custom Sizing & Shape Design: tailored to niche markets and bulk needs
- Smart Label Compatibility: ready for QR codes and IoT integrations
- Color-coded lids: aid in sorting, identification, and branding

#### Standard Sizes Offered

Size	Common Uses
8 oz	Snack packs, small servings, baby food
12 oz	Beverages, single-serve meals
16 oz	Vegetables, sauces, larger portions
24 oz	Family-sized meals, bulk items

We're also exploring custom shapes, matte finishes, and stackable models for future rollout furthering our proprietary technology of our everSeal Lid

## Brand Messaging & Slogan

"ProCan: Freshness Sealed, Flavor Revealed!"

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## Financial Projections

#### Investment Framework

- Initial Capital Requirement: Estimated at \$X million, which includes plant development, marketing campaigns, talent acquisition, and product R&D.
- Breakeven Projection: Forecasted within X months, owing to competitive pricing, technology licensing, and operational efficiencies.

#### Revenue Streams

- 1. Direct-to-Consumer Sales (D2C) through online channels
- 2. Retail Partnerships: Grocery store chains, health food outlets
- 3. **Technology Licensing**: SafeSnapSeal offered to third-party manufacturers
- 4. White Labeling & OEM Packaging

#### Projected Growth

- Year 1–3: Targeting X% annual growth, with expansion into North American and Asian markets
- Year 4–5: Scaling operations to include other packaging innovations (e.g., resealable lids, compostable variants)

#### 🤝 Strategic Partnerships

#### Manufacturers in China

We're building relationships with certified partners specializing in:

- High-volume aluminum can production
- Sustainable material sourcing
- Precision engineering for SafeSnapSeal installation

These partnerships allow for scalability and global competitiveness.

#### **# Hedge Funds & Investors**

We invite impact-oriented investors who:

- Value sustainability in consumer goods
- Champion innovation in the FMCG space
- Have a portfolio preference for scalable tech-driven enterprises

## Launch Strategy for ProCan in Windsor, Ontario

## Local Market Positioning

- Leverage Windsor's Manufacturing Legacy: Highlight ProCan's aluminum innovation as a natural extension of Windsor's industrial strengths.
- Cross-Border Advantage: Use Windsor's proximity to Detroit to explore U.S. partnerships and distribution early on.
- Eco-Conscious Messaging: Emphasize sustainability and recyclability to appeal to Windsor's environmentally aware consumers.

#### Local Business Resources

Tap into Windsor's entrepreneurial support systems:

- Small Business & Entrepreneurship Centre (SBEC): Offers mentorship, business planning, and funding guidance. City of Windsor SBEC
- WindsorEssex Economic Development Corporation: Connects startups with regional growth opportunities.
- Windsor Small Business Startup Centre: Provides startup assessments, funding search tools, and expert advice2.

#### Market Research & Validation

- Conduct focus groups with local consumers and retailers to test product appeal.
- Partner with University of Windsor for research collaborations or student-led innovation projects.
- Analyze local competitors in packaging and canned goods to identify gaps and opportunities.

#### Marketing & Promotion

- Local Launch Event: Host a product reveal at a Windsor venue with media, influencers, and retailers.
- Social Media Campaigns: Target Windsor and Essex County audiences with geo-tagged ads and sustainability messaging.
- Retail Demos: Offer in-store tastings or product showcases at local grocery stores and farmers markets.
- Influencer Partnerships: Collaborate with Windsor-based food bloggers or eco-activists to build buzz.

#### Strategic Partnerships

- Local Retailers: Approach chains like Zehrs, Metro, and independent grocers for shelf space.
- Food Manufacturers: Pitch ProCan's SafeSnapSeal to Windsor-based food producers.
- Cross-Promotion: Team up with local beverage or snack brands to co-package products in ProCan cans.

## Funding & Financial Support

- Apply for Ontario government grants and federal startup funding available to Windsor businesses.
- Explore **BDC** financing for equipment and expansion.
- Pitch to local angel investors or Windsor-based hedge funds aligned with sustainability.

#### Location & Logistics

- Choose a facility near industrial zones for easy access to suppliers and transport.
- Consider shared manufacturing spaces or incubators to reduce startup costs.
- Use Windsor's border access for streamlined export to U.S. markets.

## Legal & Compliance

- Register ProCan with the Ontario Business Registry and obtain necessary permits.
- Ensure compliance with CFIA and Health Canada standards for food packaging.
- Protect your SafeSnapSeal™ technology with patents and trademarks.

#### / Post-Launch Growth

- Track KPIs like retail uptake, consumer feedback, and recycling rates.
- Expand into Detroit and Michigan markets using Windsor as a launchpad.
- Introduce limited-edition cans or seasonal flavors to maintain consumer interest.

## Next Steps & Expansion Roadmap

- 1. Investor Roadshow: Present key metrics, live demos, and growth timeline
- 2. Supplier Vetting Process: Finalize partnerships with aluminum producers and logistics partners
- 3. Marketing Strategy Execution: Rollout multi-channel campaign emphasizing freshness and eco-value
- 4. Regulatory Approvals & Certifications: Ensure compliance with FDA, CFIA, and global standards
- 5. Product Launch: Begin phased release across Canadian and U.S. markets, with expansion into Asia-Pacific and Europe by Year 2

#### **Conclusion**

ProCan isn't just another packaging solution—it's a movement towards smarter, safer, and more sustainable canned goods. Our flagship product and innovative sealing method stand as symbols of our commitment to consumer well-being, environmental stewardship, and long-term market relevance.